

Microsoft's SAM Optimization Model

Microsoft has created and announced the SAM Optimization Model to help organizations assess their current SAM programs and to set goals for future program improvements. This model is based on the ISO/IEC 19770-1:2006 standard and is a stepping stone to conformance with that standard. The details of the program will be presented in more detail at the Microsoft Worldwide Partner Conference the week of July 7, 2008.

Agnitio Advisors has created assessment tools and a whitepaper for Microsoft's SAM Optimization Model and will be providing support for organizations who wish to assess their optimization levels prior to doing a software license review with Microsoft.

For more information on the SAM Optimization Model, please see Michael Beare's web cast at the Microsoft Momentum site: <http://msevents.microsoft.com/EventID:1032369765>.

Agnitio Advisors is also distributing a whitepaper titled, "Optimizing SAM - who benefits?". If you're interested in receiving a copy of the whitepaper, simply register on the left hand side of this web site, log in and select the "Download Files" menu item at the top or on the left of the web site.