
Microsoft Certified Partner with licensing solutions competency

Agnitio Advisors is a Microsoft Certified Partner with a competency in Licensing Solutions. Agnitio Advisors consultants are trained to understand how to assess software compliance for Microsoft software and develop strategies to maximize the return on investment companies see from their software purchases. If under-compliance is an issue, Agnitio Advisors can advise on how to minimize the acquisition cost of additional licenses required.

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Agnitio Advisors does a very effective job of providing a license compliance review, but the company does much, much more than just providing an audit report. Applying a background and knowledge of desktop configuration management, security patch management, data collection and analysis and the work the company has done on standards such as assessments and training for the ISO 19770-1 standard and the development of the draft ISO 19770-2 standard, Agnitio Advisors can help companies create and maintain effective SAM management Programs. Implementing a program that can be maintained with a reasonable resource load and that provides the data companies such as Microsoft require in their true-up meetings means company management will have real-time knowledge of their compliance posture anytime they need it.

Is Microsoft a large software supplier for your company? Do you know if your company is paying too much for its licenses? Are there licenses that should be purchased under a volume license agreement instead of an individual agreement? Are you able to leverage upgrade pricing for your software? Do you own licenses that are not being utilized and can be harvested and re-used elsewhere? How about compliance – is your company compliant for every software installation in your company? If the company is out of compliance, what is the risk of being non-compliant? These questions are easy to answer if you have an effective SAM program in place. Agnitio Advisors can help you get to a point where you know all the answers to these questions for Microsoft software as well as for other key software vendors.