

Customized SAM Assessment Program

Software Asset Management can no longer be managed as a best effort process. Today's corporations are under increasing scrutiny by government policies such as Sarbanes Oxley as well as Software Vendor and Software Association audits designed to ensure license compliance. Prioritizing the requirements for SAM process improvement is critical to minimize corporate exposure to unexpected liabilities or legal action. How will your organization weather an audit if one was done today?

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Agnitio Advisors provides services to assess your current Software Asset Management (SAM) policies, procedures and tools. Then, based on the most urgent requirements of your organization, Agnitio Associates consultants can help prioritize the next steps your organization should take to minimize potential liability or legal actions. Assessments are done based on the processes and procedures defined in the ISO 19770-1 specification, so all work recommended will move the organization towards conformance with that specification.

The first step in the process is to jointly determine the scope of the SAM procedures or types of software tracking that require attention. Once scoping is completed, Agnitio Advisor consultants will work with your organization to assess how well your SAM policies and procedures meet the goals defined in the scoping exercise. In general, assessments are done with three primary perspectives in mind:

- Lowering License Costs - Is your organization over buying software because you don't know how many licenses you need or your not recovering appropriate licenses from retired computers?
- Audit Defense - Will your organization be able to provide the information required to complete an audit with limited distraction to your services or IT personnel?
- Process Streamlining - How can you make the process of Software Asset Management more streamlined? Are the tools you're using working well together? Do the policies and procedures you have defined work with the tools and personnel you have in place?

By doing an external assessment of your SAM policies and procedures, your company will be in a much better position to respond to an audit request with a very limited impact on your services and personnel. Organizations that have a proven and effective SAM process in place are less likely to be audited and if they are audited the process may simply be to provide specified reports to the auditing organization.

Contact us to find out how a SAM Assessment can help your organization.